



USEFUL INFORMATION

# SELLERS GUIDE

KNOWLEDGE

STRATEGY

SUCCESS



# THE SELLERS GUIDE

As the official real estate team for the resort, our comprehensive understanding of Quinta do Lago, its history and prospective properties, as well as the distinct specificities of the local real estate market positions us as your optimal and natural partner in facilitating the sale of your property.

With our impressive experience and in-depth knowledge of the resort, our objectives are aligned with those of the seller. Our commitment lies in honoring the resort's prestigious lifestyle whilst simultaneously striving to enhance its value. Trust us to navigate the intricacies of the market and deliver results that exceed your expectations.

Our team of experts takes great pride in providing unrivaled service, executing an incomparable strategy from sales to marketing with a customised plan to guarantee the right and maximum exposure of your property, focusing on investors, particularly ultra-high-net-worth individuals, who are looking for exceptional opportunities in the market.

From technical, legal, and accounting matters to the after-sale service, we support you through every step of the process to ensure that you get the best return on your investment.

As a valued member of the Quinta do Lago community, you can count on our official Real Estate team to manage the sale of your property with the agility and professionalism reflective of our resort's high standards.

We understand the emotional significance of bidding farewell to your property and Quinta do Lago, and we aspire to respect its legacy. To this end, our efforts focus on aligning your property with a suitable buyer, thereby ensuring the continued preservation of the Quinta do Lago spirit.



# WHY SELL

## WITH QUINTA DO LAGO REAL ESTATE?

Our esteemed clients can rest, knowing they are backed by Quinta do Lago's diverse resource departments, including legal, public relations, and marketing. This provides you access to clear guidance, and prominent placement within our exclusive portfolio, and establishes direct ties with recurrent resort purchasers. Additionally, you will benefit from unparalleled media exposure that aligns with our prestigious brand.

Above all, we provide tranquility throughout every phase of the sales process. The advantages of listing exclusively with Quinta do Lago Real Estate will undoubtedly be of considerable benefit to you. This ensures the best possible balance of exposure and security by providing you meticulous control over who gains access to your property.

### MARKETING MATERIALS:

- Professional photography, Videography and 3D virtual tours of your property;
- Production of property brochure;
- Exposure in renowned international media;
- Exposure in Quinta do Lago luxury collateral.

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### OUR REAL ESTATE TEAM OFFERS YOU:

- Full documentation review;
- Market analysis;
- Advice on property preparation;
- Prospective buyer qualification;
- Handling property viewings;
- Articulation with lawyers and notaries;
- Deal closing.



# CONTACTS

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